



**REGISTRATION FORM**  
**MEMBER GET MEMBER PROGRAM – COMMERCIAL BANKING**  
**PROGRAM PERIOD: 01 July 2022 - 30 June 2023**

**Referrer information:**

Customer name :  
Account number :  
Account opening branch :  
Contact Person at HSBC :  
Referrer name :  
Referrer mobile phone number :  
Referrer email address :  
Program Code : **Commercial Banking Member Get Member Program**

I / we agree to join Member Get Member – Commercial Banking Program with the following details:  
(Please fill in blank columns)

No	Name of referee (prospective customer)*	Contact Person (mandatory)	Mobile phone number (mandatory)	Email address

\*) In accordance with the company deed

\*\*) Please print and sign this form and return it to your respective relationship manager

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I / we as a Referrer customer hereby declare and agree that:

1. I/we have read, obtained information, understood, and agreed to the terms and conditions of Member Get Member - Commercial Banking Program as attached in this Registration Form ("**Program**").
2. Decisions regarding account opening will follow the requirement and regulations of PT Bank HSBC Indonesia ("**the Bank**").
3. In providing data and/or information, including personal data and/or information of names of potential customers that I/we refer to this Program, I/we declare that I/we have obtained the necessary approvals from the said names to provide such data and/or information to the Bank so as to enable the Bank to contact these names and therefore I/we relieve the Bank from any objections or claims that may arise on the provision of such references and information and/or data.
4. The Bank may state my/our name as the reference when the Bank contacts the name(s) of the prospective customer whom I/we refer.

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(.....)

Signature and Customer name

(Authorized Signer)

(.....)

Signature and Customer name

(Referrer)

Relationship Manager name :  
 AOC :  
 Sign/initials :

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**TERMS AND CONDITIONS****MEMBER GET MEMBER PROGRAM – COMMERCIAL BANKING**

1. Member Get Member - Commercial Banking Program (“Program”) is organized by PT Bank HSBC Indonesia (“HSBC”) which is valid from 01 July 2022 to 30 June 2023 (“Program Period”). Account opening no later than July 31, 2023
2. This program applies to all HSBC customers, both corporate and individual (“Referrers”) with active account status and confirm with the terms and conditions during the Program Period.
3. Decisions regarding account opening will follow the applicable bank policies.
4. Referee target is a legal entity (UD, CV, PT, Foundation) that has an annual turnover in accordance with commercial banking threshold and not having an account with HSBC.
5. Referral Fee in the form of e-voucher of IDR 1,000,000 (one million rupiah) is an appreciation given by HSBC to customers who provide referrals. The requirements for referrer customers to receive referral fees are:
  - a. The referred customer must place minimum balance of IDR 100,000,000 (one hundred million rupiah) and activate HSBCnet no later than one month after account opening.
  - b. The referral fee is given on every 15th of the month upon conforming program requirements.

Example:

    - Account opening is done on 14 July 2022.
    - On September 1, 2022, checking process on whether the customer has placed a minimum deposit of the minimum balance and has activated HSBCnet within one month after account opening.
    - If eligible, voucher will be sent to the customer no later than September 15, 2022 by the Relationship Manager.
  - c. The quota/limit for number of referrals who receive a referral fee during the Program Period is 24 customers who have successfully opened an account at HSBC.
  - d. Referrals who are successful in becoming HSBC customers can provide referrals by following the conditions as a referrer (during the Program Period).



6. The vouchers (Tokopedia e-voucher) or the similar are given by RM / HSBC Branch Representative to the person in charge or referrer customer (Name of Referrer) who conform with the program requirements.
7. The customer can only submit questions or objections to the difference in the amount of prizes received by the Customer no later than August 31, 2023. Any questions or objections raised after that date will not be accepted by HSBC.
8. This Program cannot be combined with any other ongoing programs at HSBC.
9. This Program does not apply to HSBC employees.
10. For further information regarding this Program, customers can contact their respective Relationship Managers.
11. Member Get Member form should be returned to Relationship Manager for further process.

This form is made in Bahasa Indonesia version and the English version. In the event of inconsistency or discrepancy between the two versions, Bahasa Indonesia version shall prevail.

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